



GPS TimeTrack for Mobile Sales



Track. Manage. Optimize.

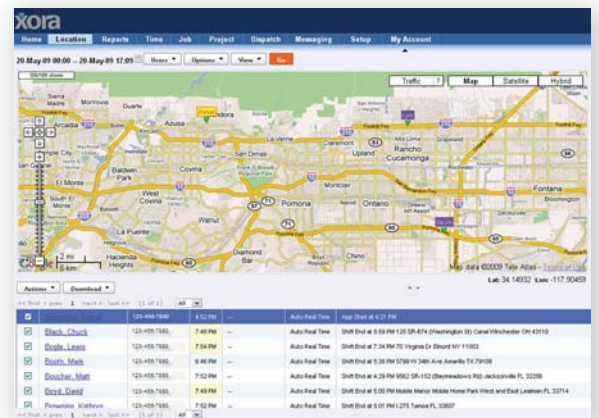
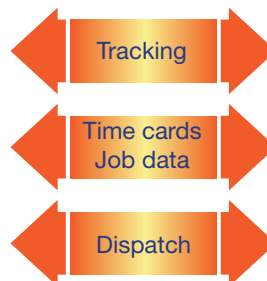
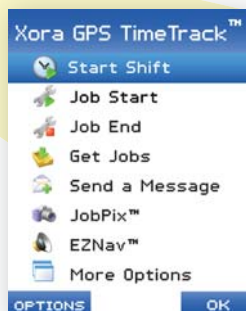
Managing a team that is always on the move can be a real challenge. Do you know where your employees are or what potential customers they will visit today? How do you know that their mileage and payroll records are accurate? When schedule adjustments need to be made, how do you accommodate your customers so you don't lose out on potential business?

GPS TimeTrack is a robust software application that makes it easy for you to track, manage and optimize your mobile employees. Installed on GPS-enabled mobile devices, it allows managers to monitor employees, automate data collection for employees' daily activities, and dispatch employees efficiently. This leads to more visibility into the activities of your team, allowing you to reduce costs, increase productivity, and provide better service to your customers.

With Xora GPS TimeTrack, your business will:

- Gain visibility into the locations and activities of your employees
 - View real-time maps of where employees are
 - Know which customers employees visited and how long visits took
 - Enforce employee accountability
- Increase the productivity of mobile workers and office staff
 - Reduce the amount of paperwork to be processed by office staff
 - Collect customer visit information through mobile forms
 - Make better routing decisions
- Reduce labor, fuel and overtime costs
 - Validate mileage reported for reimbursement
 - Monitor hours worked for each employee in real time
 - Turn your employees' phones into location-aware time clocks
- Differentiate your service from your competitors
 - Provide better customer service
 - Process payments faster
 - Know when employees are running late or need assistance

How TimeTrack works



Mobile employees carry GPS-enabled mobile phones or have vehicle-installed devices. Employees can enter time card and job data directly into their handsets.

Managers view employees' locations, time card information and job data on a secure Web portal. Job instructions and messages can be pushed back to employees from the portal.

Xora makes it easy.

Gain visibility. Reduce costs. Increase productivity. With a real-time view into where your employees are and how they are spending their time, you can be more proactive in managing your team and responding to customers. Collecting time card data and exchanging customer information is seamless, with no paperwork to collect or reenter into your back-end system. Your team will be more efficient and get more done each day.

▼ Gain visibility

Streamline communication

Constantly calling or paging employees to find out where they are is time-consuming and inefficient.

Xora uses GPS information gathered from your employees' mobile phones to provide accurate location information for your team. In just a few mouse clicks, you know where your employees are - in real time - by viewing their locations on the Xora Web portal.

Verify customer visits

Paperwork can get lost, arrive unreadable, or simply be inaccurate.

With error-free data capture, you can be sure that your employees are compliant at each and every visit, delivering the best possible service. GPS records provide real-time date, time, and location information for your mobile team so you are never out of sync.

▼ Reduce costs

Control mileage costs

Speeding, driving out of route, or getting lost can burn excess fuel that ends up costing your company a bundle in reimbursement.

Xora helps you monitor the location and speed of your mobile employees, ensuring that they are where they are supposed to be. If an employee speeds, gets delayed at an appointment, or travels out of route, you can be notified immediately, allowing you to manage your team proactively and control costs at the same time.

Manage overtime costs

Do you know how close your employees are to overtime right now? Overtime costs add up quickly, seriously impacting your bottom line.

With Xora, your employees' mobile phones become virtual time clocks, allowing you to keep track - in real time - of how many hours each employee works each week. You can even create alerts that notify you when an employee reaches a certain number of hours, so there are no surprises when you receive time sheets.

▼ Increase productivity

Increase dispatch efficiency

Your team has a lot of customers to visit, but are they spending the right amount of time at each stop? Are they using the best routes to get from customer to customer?

Xora allows you to load your team's schedule into the Xora system and then map the best route for the day's stops. From the Web portal, you can view the routes that your employees took throughout the day and how long they spent at each stop.

Automate scheduling

Schedules are never set in stone. Employees call in sick, customers cancel appointments, and your office staff has to juggle the workload.

Xora automates the scheduling process by allowing you to schedule appointments through the Xora Web portal and then send that information directly to the phones of your mobile team. Employees can start their days at the first appointment instead of the office - saving you time and mileage - and if a client cancels or a salesperson is running late, you can respond quickly and efficiently.

Why wait? Give Xora GPS TimeTrack a try!

Pricing starts at less than \$1 per day per mobile worker.

To get started, contact a Xora sales representative at 1.877.477.9672 or visit us on the Web at www.xora.com



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