

“Utilizing the GPS TimeTrack® system has streamlined project progress and communication internally as well as with our client base. Along with increasing business relationships, Xora has also provided valuable reports to process payroll, track employee production and critical job data over 60% more efficiently than other services used in the past. In addition to the internal benefits, the service has increased project completion and allowed executives to analyze other areas to increase profitability.”

— Kathleen Lonstein, Operations Manager, Network Cabling, Inc.



**NETWORK  
CABLING, INC.**

## At-A-Glance

- ▶ Automated time sheet capture reduced the payroll process from two days to two or three hours per pay period
- ▶ Increased accuracy of field technician payroll
- ▶ Improved dispatching, reduced travel time and mileage expenses

## Background

Network Cabling, Inc. has been highly regarded for its expertise in Communication Systems Infrastructure since 1987. Specializing in Low Voltage systems, NCI provides design, installation and support services to clients all over Southern California.

## Situation

With 20 technicians in the field, Network Cabling, Inc. was looking for a way to improve productivity and control costs of their field-based operations. Until now, they were collecting time sheet information manually and had no way to verify the locations of field techs throughout the day. Given that it took about two days to process payroll in the past, this was the main business driver.

## Solution

Network Cabling has automated the process by which it tracks worker locations and collects technician time sheet information. Technicians use the GPS TimeTrack application on their phones to record when they start and end their shifts and lunches. The solution also captures the location of the phone at the time of each entry to ensure time sheet accuracy.

Xora GPS TimeTrack has also made a significant impact on the way jobs are dispatched from the office to the field. This process has been improved in two ways. First, the jobs can be uploaded via spreadsheet into the Xora system and

dispatched to the field technicians phones directly, thus eliminating a trip to the office to pick up a paper job schedule. Secondly, if an urgent job comes in during the day, the office staff can simply view the map of all the technicians and dispatch the job to the closest worker. There is no need to call each of the technicians to see where they are and if they are able to complete the job.

## Results

Network Cabling, Inc. is now operating more efficiently in the office and in the field. By automating time sheet capture, payroll is not only more accurate, but is a quicker process overall. The payroll process, which once took two days to process by two employees, has been reduced to two or three hours per pay period. Eliminating such a large amount of time for two salaried employees has made a huge impact on the bottom line.

The field technicians also love the system because it allows them to complete more jobs per day and saves them on travel expenses, which come directly out of their pockets.