

“ GPS TimeTrack™ is the equivalent of having a camera and time clock at every job site because it gives us a comprehensive view into what is happening in the field at any given time. The ability to run GPS TimeTrack on BlackBerry® devices empowers project managers to operate at maximum efficiency, which goes directly to our bottom line. In a very short period of time, Xora has made a substantial difference in our business. ”

— David Baltz, Owner of D&R

## D&R Framing Contractors



### Benefits

- ▶ Automating timesheets and work order management saves time and improves accuracy
- ▶ Enhanced communication with off-site employees
- ▶ Real-time data collection allows for quicker and more intelligent business decisions

home office, complicating the company's ability to manage these resources.

### Solution

D&R project managers and field staff use Xora GPS TimeTrack to record time sheet and job status information. From simple text-based menus in the phone-based application, workers can clock in and out, and record shift start and shift end times. Other fields within drop down menus enable mobile workers to record the area and type of work performed (such as "bathroom" or "final inspection"), so D&R always has an accurate account of hours worked, jobs performed, and the correlation between the two. The goal is to determine how much time it takes to complete each individual project as well as the overall job in order to better estimate current and future job costs.

GPS TimeTrack captures information as it happens, and the application becomes the system of record for paying employees and calculating job costs. Because GPS TimeTrack is a web-based application, office staff has access to the information in real time throughout the day from any

computer with an Internet connection.

Data gathered by GPS TimeTrack can immediately be used by D&R to identify patterns that help the company make intelligent business decisions. For example, if a series of jobs took longer than expected to complete, D&R can leverage data collected by GPS TimeTrack to determine what work was done and by whom.

### Results

- ▶ Simply by automating time sheet capture and payroll calculation, the field staff no longer faxes in timesheets from the job site, clients are accurately billed, and D&R estimates that Xora GPS TimeTrack is saving the company \$50,000 each year. The savings equal the cost of one full-time employee and are roughly three times what D&R is paying annually for the GPS TimeTrack application.

### Challenge

Effectively operating a decentralized company where the field staff is physically disconnected from the home office for weeks at a time. Specific challenges include precise job-costing and accurate timesheets.

### Situation

D&R Framing Contractors is a turn-key framing company based in Denver, Colorado, servicing residential as well as commercial customers between Wyoming and New Mexico. Often times, up to 75 workers are located at a distant job site for several weeks, physically disconnected from the