

“ Thanks to Xora, we’ve taken the guesswork out of payroll, customer billing and job-costing. We no longer have to depend on written timesheets or wonder what our teams are doing throughout the day. We love the service and I can’t believe every contractor is not using Xora GPS TimeTrack™.”

— Terri Rose, Co-Owner of Rose Drywall

Rose Drywall



Benefits

- ▶ Automating timesheets saves time and helps eliminate errors
- ▶ Accurately estimate project costs with more accurate job data
- ▶ Easily resolve customer disputes with location-stamped job information
- ▶ Increase safety with speeding alerts

the overall efficiency of her business, in particular, the ability to more accurately handle job-costing.

Solution

One supervisor from each of Terri's three, four-man work crews carries a GPS, Java-enabled phone running Xora GPS TimeTrack. The application allows each of Terri's supervisors to clock their crews in and out of shifts, as well as submit detailed job information from the phone. Because the phones contain a GPS chip, their locations, speeds, and other details are automatically tracked and recorded. From her PC in the office, Terri can view maps and reports generated by the Xora service that show the status of her worker teams in real-time.

The reports can also be used to record billable hours and total labor costs for each job. Terri uses this data to ensure that her invoices to customers are accurate, and to keep track of how many hours should be estimated for the next similar job assignment.

Another benefit of the Xora service is the

ability to monitor the speed at which work teams are traveling. If Terri gets an email alerting her that a team is speeding, she immediately calls the driver supervisor and asks him to slow down.

In addition, Xora GPS TimeTrack helps Terri respond to customer questions or complaints. "We had one customer, a general contractor, who claimed one of our work teams stole some of his tools," said Rose. "We used the Xora reports to show our team wasn't even in the area at the time in question. When we showed the reports to the customer, he apologized and paid us immediately."

Results

- ▶ Automating worker timesheets has saved Rose Drywall approximately \$250 per week and \$13,000 per year.
- ▶ Padded timesheets, unauthorized breaks and deciphering illegible handwriting are no longer an issue.
- ▶ Project costs are projected with greater accuracy.

Challenge

Raise productivity, automate time-keeping, increase safety and improve the company's ability to do job-costing.

Situation

Terri Rose is co-owner of Rose Drywall, an installation and repair company serving residential and commercial customers throughout Marin County and San Francisco, California. She has three, four-man work crews who travel from job to job, completing as many as 5 jobs each in a given day. Terri was looking for visibility into her crew's activities on a daily basis to help her improve

Contact Us visit: www.xora.com e-mail: sales@xora.com call: 1.866.MAP.XORA

