

## Interior Solutions



“ Payroll is a major expense and payroll accuracy is critical to running a profitable business. We rely on GPS TimeTrack™ and QuickBooks® to make time sheet capture and payroll processing run smoothly, and they have delivered. Thanks to the integration of GPS TimeTrack and QuickBooks, we reduced payroll costs by 30% in the last year. These solutions have paid for themselves and then some. ”

— Mo Flores, financial administrator at Interior Solutions

### Spotlight

- ▶ Time sheet data is accurate to-the-minute
- ▶ One-click from GPS TimeTrack to QuickBooks for payroll processing
- ▶ Able to track installer location and activities throughout the day
- ▶ Reduced payroll costs by 30% from 2006 to 2007

### Challenge

To improve payroll accuracy and efficiency, and eliminate paper-based time sheets.

### Background

Interior Solutions is a leading provider of cabinetry and millwork products to residential and commercial customers. Field staff payroll is among the company's greatest expenses and payroll accuracy is critical to controlling costs. Cabinet installers were using paper time sheets to record hours worked, resulting in data errors and delays in payroll processing and customer invoicing.

### Solution

Interior Solutions deployed Xora GPS TimeTrack in fall 2006 to automate time sheet data capture and payroll processing. Cabinet installers use the cell phone-based GPS TimeTrack application to clock in and out from the job site. Data is then electronically transferred directly to QuickBooks for processing. Since the time sheets show not only when, but also where the employees clock in and out, the company can verify that shifts are started and ended at the appropriate place.

### Results

GPS TimeTrack calculates time sheets to-the-minute, so Interior Solutions pays for actual hours worked rather than installer “guesstimates.” Simply by improving the accuracy of installer time sheets, Interior Solutions reduced payroll costs by 30%.

Interior Solutions office staff also is benefiting from the automated time sheet data-to-QuickBooks process, which eliminates time-consuming and error-prone data entry that was taking several hours each pay period to complete.

Lastly, the company uses the real-time location tracking information to get the right person to the right job more quickly and efficiently, saving time and improving customer service.