

“ Having our Project Managers oversee the complex residential projects we undertake is key to furthering the company’s reputation for quality work, reliable service and professional integrity. The Xora system helps to ensure that our jobs are being managed effectively, leading to timelines that are met or exceeded - while maintaining the high quality work our customers demand.”

— Michael Kavin, Kavin Construction

Kavin Construction



Benefits

- ▶ Overall project efficiency improved, as project managers were more accountable for spending time at job sites
- ▶ Mileage reimbursements dropped by approximately 30%

Background

Kavin Construction, established in 1975, is one of the foremost construction companies operating in the greater Los Angeles area. The company specializes in large residential remodeling and custom home projects, and the majority of their business comes from referrals from satisfied clients.

Situation

Kavin Construction prides itself on bringing their projects in on-time and on-budget. In order to do so, it is imperative that they have full visibility into the status of their projects. Furthermore, to be competitive and profitable in such an active market like Los Angeles, keeping costs in check is crucial.

The company, first and foremost, wanted a way to ensure that their project managers were spending the appropriate time at each of the multiple job sites they were respon-

sible for managing. Having the project managers actively managing and overseeing projects was a critical factor in the success of these projects and the company as a whole.

Lastly, Kavin Construction wanted an accurate way to keep track of mileage for reimbursements. Currently the company had no effective way of verifying business-related mileage for their workers. This was big expense for the company considering the fact that fuel prices, especially in Southern California, were on the rise.

Solution

To provide them with the benefits they were seeking, Kavin Construction chose to implement GPS TimeTrack®, a mobile workforce management solution from Xora. To run the software application, Kavin selected BlackBerry® Curve devices, which in addition to being compatible with the Xora solution, provided their project managers with superior email capabilities.

With Xora GPS TimeTrack, Kavin Construction management personnel simply leave the Xora map running on their Internet browser, showing them a real-time view of their project manager locations.

In addition, the system tracks the miles driven by their project managers, providing a way for the company to ensure that the submitted mileage reimbursements are accurate.

Results

With the Xora system in place, management at Kavin Construction now feels confident that the proper management resources are being applied to their projects. The big win for Kavin is that projects are now more likely to be completed on-time, since things get done more efficiently when a project manager is on-site.

Having the ability to show customers the time a project manager spent overseeing their project has also resulted in improved customer satisfaction. Customers can now see, on paper, the time put into making sure the results of their remodeling or building project are spectacular.

Lastly, the Xora GPS TimeTrack system has also enabled Kavin Construction to track the business-related mileage driven by their project managers. This information is available through a web-based report in the Xora system, and has resulted in an approximate 30% reduction in mileage reimbursement expenses for the company.

In summary, Kavin Construction is pleased with their selection of Xora GPS TimeTrack. They now have the visibility they were looking for in order to improve the efficiency of their operation, and they look forward to leveraging some of the other capabilities of the system, such as the tamper-proof timecards, in the near future.

