



Case Study

Lloyd's Construction Services



“We are saving upwards of \$109,000 annually due to the etrace integration”

etrace Integration Mobilizes Back-Office, Delivers \$109,000 in Annual Savings for Lloyd's Construction Services

Lloyd's Construction Services has provided demolition, excavation and waste management services to the construction industry throughout Minnesota for over 20 years.

Business Challenge

Lloyd's needs to optimize a field workforce that operates at arm's length from its headquarters. The company delivers more than 100 waste containers to construction sites and homeowners every day.

Until recently, Lloyd's system for dispatching its drivers and collecting job information was riddled with inefficiencies. Every morning, Lloyd's dispatchers reviewed customer paperwork, penciled in the first jobs for each driver and called them individually.

“Drivers had to pull off the road to write down route information, and after the job was completed, call the dispatcher back,” said Eric Carte, logistics coordinator for Lloyd's. “The dispatcher then manually entered the job completion information in our MAS 90 accounting system. This cycle continued for every job throughout a typical day.”

etrace Solution

By deploying Xora etrace on BlackBerry smartphones, Lloyd's quickly mobilized its back-office accounting system, eliminated paperwork, sped up invoicing and improved overall field worker efficiency and service.

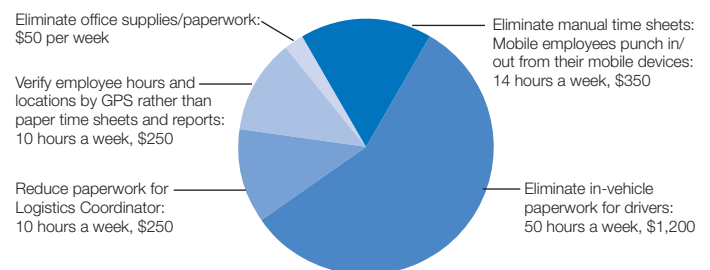
Results

Today, jobs are created within the MAS 90 system and automatically distributed to field workers in its Roll-Off division. Drivers receive job-specific information and turn-by-turn driving directions to customer sites on their mobile devices. After the drop off or pick up

service is completed, etrace prompts Lloyd's drivers to close out the job on their mobile devices. This information flows back to headquarters through etrace and is loaded into the MAS 90 system for immediate processing and invoicing.

Lloyd's also uses the integrated solution to manage foremen, accurately record and track employee work hours, and cross reference mileage and fuel against supplies at headquarters.

According to Carte, Lloyd's generates savings in the following ways:



Already, Lloyd's is beginning to leverage etrace in other areas of its business, and plans to continue its roll out to other divisions.

Learn More

Call 877-GPS-XORA (877-477-9672) to speak with a Xora sales representative.

